

Dutch energy specialist agrees strategic partnership to support future growth prospects

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DEAL SNAPSHOT

Watt Infra, a specialist in medium- and high-voltage grid connections, substations and underground energy infrastructure, has entered into a strategic partnership with OxGreenfield.

The deal enables Watt Infra to accelerate its growth by expanding capacity, scaling the organization and pursuing strategic acquisitions. Watt Infra plays a vital role in resolving grid congestion and integrating solar, wind, hydrogen and battery projects.

OxGreenfield is an independent Dutch investment firm focused on building future-proof infrastructure companies that contribute to a more sustainable and resilient economy. With a long-term mindset and entrepreneurial approach, OxGreenfield supports management teams in realizing their growth ambitions through operational support, sector expertise and targeted buy-and-build strategies.

Together, Watt Infra and OxGreenfield aim to strengthen the company's position as a key enabler of the energy transition. The partnership will support further professionalization, geographic expansion, and the development of integrated solutions that help clients overcome the growing challenges of grid congestion and electrification.

“Oaklins helped us position Watt Infra as a scalable platform in a fast-moving market. Their understanding of the investor landscape and what drives value in energy infrastructure was key in getting this deal across the line. They brought structure, momentum and clear advice at every step of the process. We are excited to enter this next phase with a strong partner by our side.”

ROBBERT VAN GOMPEL
FOUNDER AND CEO
WATT INFRA
NETHERLANDS

OAKLINS' GLOBAL REACH HELPED FIND THE RIGHT PARTNER

Oaklins acted as exclusive M&A advisor to the shareholders of Watt Infra. The team structured and managed a competitive process that attracted strong interest from both financial and strategic investors. By combining sector insight with hands-on execution, Oaklins supported the shareholders in identifying the right long-term partner to help scale the business and capture the full potential of the energy transition.



MARKET TRENDS & DEAL DRIVERS

Europe's energy transition is straining existing grid infrastructure, with net congestion becoming a key bottleneck for renewable growth and electrification. This is driving strong demand for smart, decentralized solutions such as cable pooling, energy hubs, and integrated battery systems that help balance supply and demand locally. Both public and private stakeholders are stepping up investments to strengthen the grid and build the flexible, future-proof infrastructure needed to connect renewable assets, manage peak loads and support the shift to a more electrified economy.

M&A VALUATION ASPECTS

The transaction attracted significant interest from both PE and strategic buyers, reflecting Watt Infra's strong positioning in a high-growth niche. While the terms remain confidential, the valuation was in line with recent upper-range benchmarks for specialized infrastructure platforms with recurring project flow and scalable organization. The deal also comes amid increasing consolidation in the energy infrastructure space, as investors and industrials compete to build scale, secure talent and expand capabilities in a rapidly evolving market.

TALK TO OUR ADVISORS

✉ TOM SNIJCKERS

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Tom leads Oaklins' renewable energy team and is a partner at Oaklins Netherlands. Specializing in the energy transition market, he has accumulated an impressive track record. High profile transactions include the sales of Zelfstroom to Autobinck, Energiewonen to Essent, Energie Transitie Groep to Greenchoice, Alfen to Infestos and Rooftop Energy to NPM Capital. In addition, Tom continuously follows developments, publishes market views, attends the major events and maintains regular contact with the key players.

"This deal highlights the strong appetite among investors for specialized platforms that solve critical challenges in the energy transition.

Watt Infra is a great example of how technical excellence, focus and ambition can translate into strategic value. We're proud to help founders unlock growth by connecting them with partners who truly share their vision."

TOM SNIJCKERS

ENERGY SPECIALIST, OAKLINS NETHERLANDS



OAKLINS HAS CLOSED 385 DEALS IN ENERGY

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